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Careers at Lipotype – Lipidomics for a better life

02. Jul. 2020

Job offer: Account Manager

f/m/d | Dresden, Germany | Full/Part-time | Begin: as soon as possible

Lipotype is a leading lipidomics provider located in Dresden/Germany. We are looking for an Account Manager to support our start-up team which constantly grows since 2014. You will be responsible for new customer acquisition, customer care and relationship building with existing customers, engage in sales negotiations and support the customer along the whole customer journey including the coordination with our technical/scientific team, You will plan, execute and follow-up (virtual) sales events, represent Lipotype at trade-fairs and conferences. All sales activities will be documented in our CRM software Salesforce and you will also help to implement marketing campaigns in cooperation with our Marketing team.

Who you are

You are a highly organized, reliable person who likes to work in the team as well as independently. Prior experiences in sales and customer support would be recommended. A scientific background is optional. You possess strong time management skills and know how to prioritise. You are service-oriented and like to communicate and mix with people. Fluency in English is a prerequisite as well as excellent communication skills in speech and writing.

Who we are

Lipotype is an innovative lipidomics provider and delivers lipid analysis services for pharma/biotech companies, cosmetics/dermatology industry, as well as for academic researchers. Lipotype is a spin-off company from the Kai Simons and Andrej Shevchenko labs of the world-renowned Max-Planck-Institute of Molecular Cell Biology and Genetics in Dresden, Germany.

We offer

We offer a dynamic start-up atmosphere with great colleagues in an international environment, flat hierarchies, attractive salary, individual training opportunities, company pension scheme, flexible working hours and legendary company events.

... what are you waiting for?

Apply now

Please send your application to career@lipotype.com

Join our Lipotype team to realize our joint vision of lipidomics for a better life.